



# How to submit an Expression of Interest in Queensland Smart Farms

## A guide for AgTech providers

AgTech providers are invited to get involved with Gatton Smart Farm and Central Queensland Smart Cropping Centre (Emerald) by submitting an Expression of Interest (EOI).

AgTech technology providers and research organisations interested in developing, trialling, or demonstrating a service or innovation with industry are invited to apply.

You can use our smart farms and our links with industry to accelerate the development, testing and adoption of AgTech, whether your product is market ready or still being refined.

EOIs will be accepted on an ongoing basis.

## How to apply

Fill in the online EOI form at [daf.engagementhub.com.au/qldsmartfarms](https://daf.engagementhub.com.au/qldsmartfarms) and attach any supporting information you would like to provide.

Please read the selection criteria to ensure you meet the requirements for your EOI.

You will be notified of the outcome of your EOI by email.

## Information to include

Please provide the following information in your application:

- Company or organisation details
- Information about the AgTech product or service:
  - a description of the AgTech product or service, including information about its market readiness, availability in Queensland, and any barriers to its legal operation in Queensland
  - a description of the issue or problem the technology aims to solve or the opportunity it aims to create
  - an indication of the industry and/ or crops of interest and any specific growing regions of interest.
- A description of the type of support requested from Queensland Smart Farms (for example, support for further research, development and/or optimisation of AgTech, or support to demonstrate the technology to industry)
- A description of the support the company will provide to Queensland Smart Farms—for example, support for AgTech installation, validation or training



- An agreement to:
  - provide open access to all data collected by the AgTech service or product
  - provide access to Application Programming Interface (API) data as required
  - participate in Queensland Smart Farms activities such as industry demonstration and field day events
  - enter into trial and/or collaborator agreements with the Department of Agriculture and Fisheries (DAF) and/or third parties if necessary
  - allow DAF to use the AgTech product or service operational and performance data for analysis, and images and video in presentations and communications with industry
  - allow DAF to provide contact details to individuals or businesses interested in the AgTech product or service.
- Evidence (or commitment to provide evidence) of company's public liability, worker's compensation and professional indemnity insurance as appropriate
- An outline of what the company hopes to achieve through involvement with Queensland Smart Farms

Any supporting documents and images you wish to provide can be uploaded with your EOI.

## Selection criteria

All EOIs will be assessed against the following selection criteria:

### 1. User centred

The AgTech meets user needs—the AgTech service or product meets an identified industry need and has clear alignment with known industry issues and investment priorities. Read about industry investment priorities for:

- horticulture: [horticulture.com.au/hort-innovation/funding-consultation-and-investing/investment-documents/strategic-investment-plans/](https://horticulture.com.au/hort-innovation/funding-consultation-and-investing/investment-documents/strategic-investment-plans/)
- grains: [grdc.com.au/research/partnering-in-rde-investment/our-investment-process](https://grdc.com.au/research/partnering-in-rde-investment/our-investment-process)
- cotton: [crdc.com.au/publications/crdc-rde-investments-2021-22](https://crdc.com.au/publications/crdc-rde-investments-2021-22)



**2. No or low fee**

The company is willing to provide the AgTech service or product free of charge or at reduced cost (for example, installation, subscription fees waived). In return, DAF will provide support to AgTech providers through integrating technology and providing opportunities to connect with industry.

**3. Services and support**

The company is willing to provide additional services and support free of charge or at reduced cost. For example, additional support to ensure Application Programming Interface (API) integration, training or specialist advice.

**4. Showcasing**

The company is willing to participate and support Queensland Smart Farm activities such as industry demonstration and field day events.

**5. Meets legal requirements**

The AgTech product or service can be purchased and/or operated in Queensland (that is, the AgTech meets all relevant Queensland legal requirements).

**6. Open access**

The company agrees to open access for all data collected by the AgTech service or product.

**7. Access to API data**

The company agrees to provide access to API data as required.

**8. Registered for GST**

The company is an incorporated business registered for GST.

**9. Insurance**

The company has appropriate levels of public liability, worker's compensation and professional indemnity insurance as per procurement requirements.

**10. Contracts and agreements**

The company is willing to enter into formal trial and/or collaborative agreements with DAF and/or third parties if necessary.

**11. Licence to use data and imagery**

The company agrees to DAF using the product or service operational and performance data for analysis, and images and video in presentations and communications with industry.

**12. Permission to share contact details**

The Company agrees to DAF providing their contact details to individuals or businesses interested in the AgTech product or service.



Queensland companies or companies with a Queensland distributor or agent will be favourably considered.

## More information

Visit [daf.qld.gov.au/agtech/be-inspired/smart-farms](http://daf.qld.gov.au/agtech/be-inspired/smart-farms)

## Contact us

<b>Queensland Smart Farms</b>	Send your request using the 'Question' box on the Queensland Smart Farms eHub
<b>Gatton Smart Farm</b>	<a href="mailto:GattonSmartFarm@daf.qld.gov.au">GattonSmartFarm@daf.qld.gov.au</a>
<b>Central Queensland Smart Cropping Centre</b>	<a href="mailto:cqsc@daf.qld.gov.au">cqsc@daf.qld.gov.au</a>